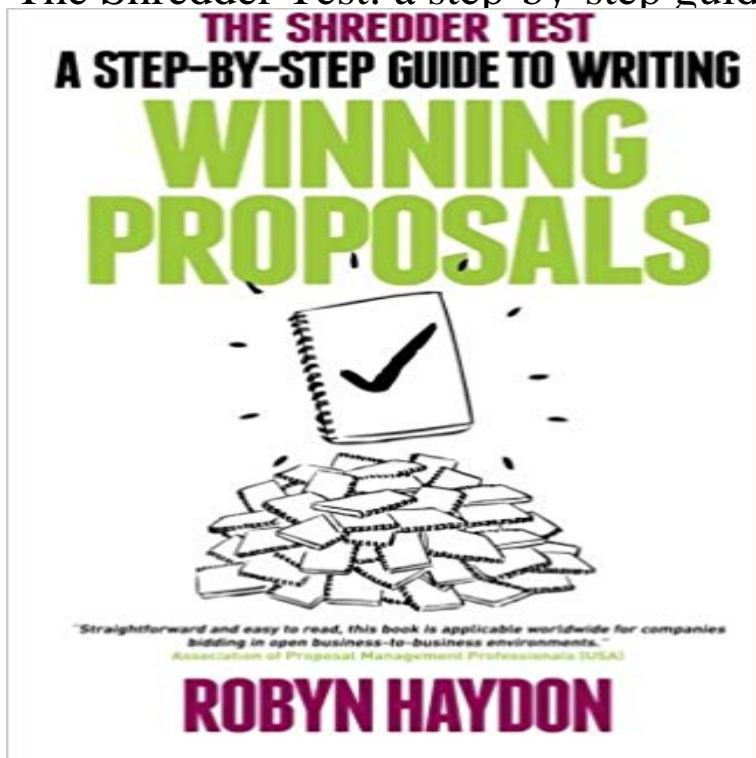


The Shredder Test: a step-by-step guide to writing winning proposals



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