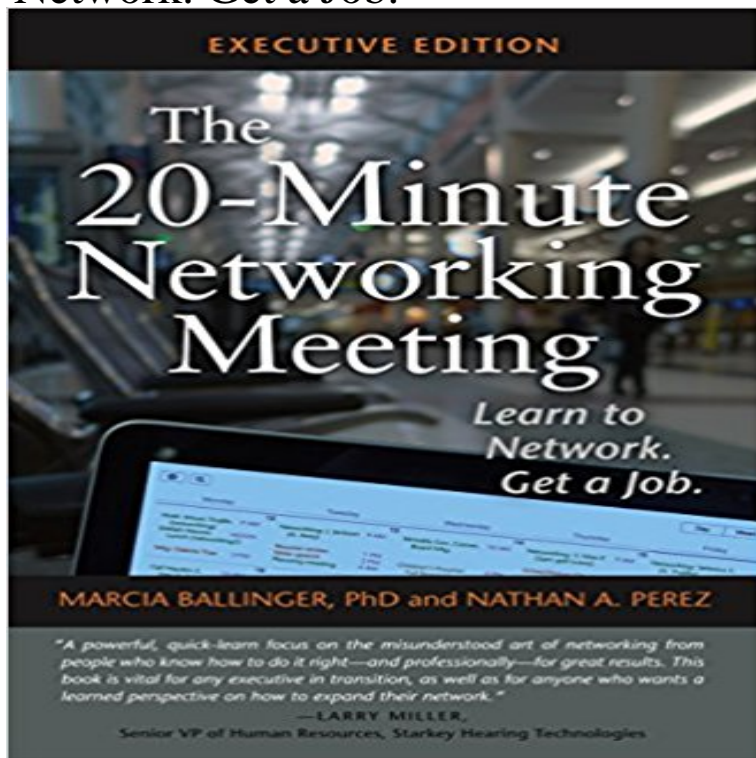


# The 20-Minute Networking Meeting - Executive Edition: Learn to Network. Get a Job.



Updated 2016The original book in the award-winning 20-Minute Networking Meetingseries,theExecutive Editionis a carefully constructed job-search model designed to break into the Invisible/Hidden Job Market where over 70% of all jobs are obtained. \*U.S. Bureau of Labor Statistics.Lauded by Fortune 500 and international business leaders around the world, the Executive Editiontakes the best elements of networkers from a wide array of businesses and industries, is combined with 40 years of the authors professional networking experience from a hiring perspective,and culminates in a concise, efficient, and highly productive networking model.Chock full of real-world scenarios, short stories, meeting examples, and dozens of tips and observations from hiring authorities and recruiting experts,The 20-Minute Networking Meeting - Executive Editionshares the wisdom of senior executives who have been in transition (looking for work), and the perspectives of those who are most asked to network. Constructed to clarify and simplify networking for job-search, theExecutive Editionalso contains fully written networking stories that demonstrate the entire20MNMmodel in action, ending with a complete set of readiness worksheets that guide the reader through actual networking preparation.An end-to-end lesson on job search networking,The 20-Minute Networking Meeting - Executive Editionis founded on the premises of gratitude, positivity, and reciprocity, and has found great success in the hands of executives, career coaches, outplacement firms, college graduates, and sales professionals around the globe.Also from Career Innovations Press:The 20-Minute Networking Meeting - Graduate EditionandThe 20-Minute Networking Meeting - Professional Edition

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