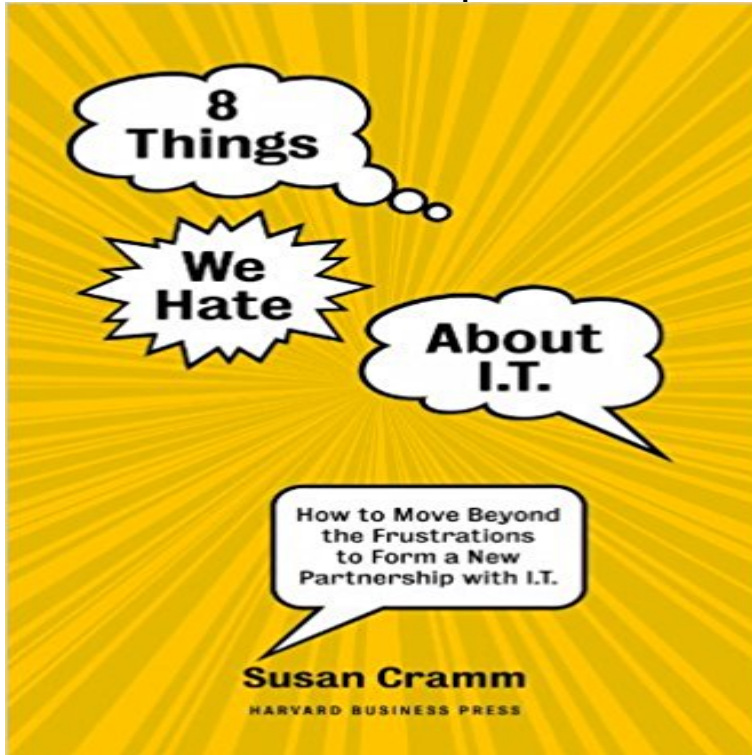


8 Things We Hate About IT: How to Move Beyond the Frustrations to Form a New Partnership with IT



Why cant you get what you really want from IT? All you desire is a ready-and-willing partner to help you exploit IT to drive your business. Instead, you get endless rules and regulations, not to mention processes, projects, and technologies that deliver too little, too late, for too much. Its frustrating!How to build a relationship that puts you firmly in control and produces the business results you need? In The 8 Things We Hate About IT, Susan Cramm provides the answers.Start by understanding differences between operational and IT managers - in backgrounds, personality, pressures, and incentives. Cramm explains how differences prevent operational managers and IT from communicating what, why, and how they do what they do.Citing case studies and stories, the author then presents practical strategies for overcoming the difficulty. These include seeing things from your IT partners perspective, developing a single version of truth, and assuming accountability for IT just as youve done for management of your firms financial and human resources.Brutally honest, provocative, and filled with sound advice, this book reveals that the key to solving the IT problem is decidedly un-IT: its a deeper understanding of human behavior, including how to apply your leadership skills to the world of IT.

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