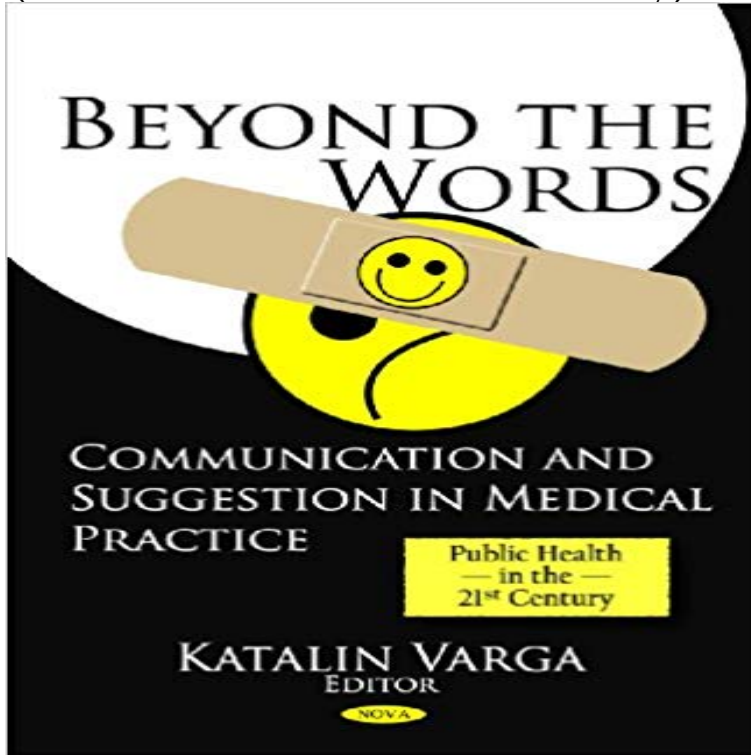


Beyond the Words: Communication and Suggestion in Medical Practice (Public Health in the 21st Century)



This book provides a guide for health professionals concerned about communicating more effectively with patients as well as their families and colleagues. People in many life situations, either waiting for a diagnosis, during delivering a child, being hospitalised due to some life threatening medical condition, are almost always highly susceptible to suggestions. These people seem like as if they were hypnotised without any formal hypnosis. The very same suggestive techniques can be applied to them that are used in hypnosis, utilising their highly susceptible state. This book demonstrates the power of our words to improve the readers skills in minimising harmful effects and maximising beneficial effects of communication with people in medical settings.

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