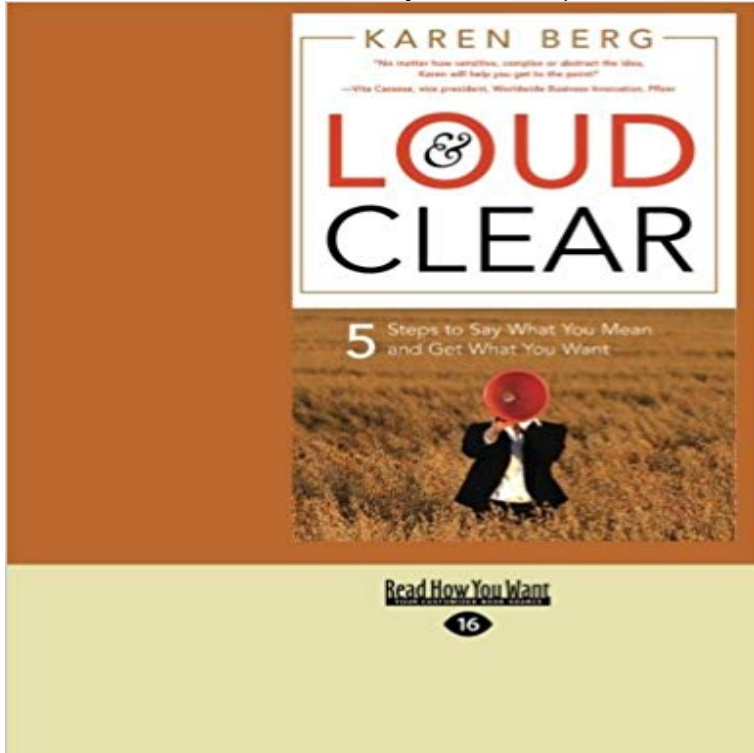


Loud & Clear: 5 Steps to Say What You Mean and Get What You Want



Whether you're an employee trying to get a raise, a committee leader who needs to motivate a team, a traveler trying to book a better flight, or a student trying to clinch a better grade, this book will show you how to get what you want by: Using your head. Before you open your mouth, you need to think long and hard about the person you want to influence and how to say what you want. Connecting with your listener(s). See how to establish chemistry and intimacy with your listeners - from an individual to a stadium-sized audience - to make them want to listen to you. Keeping their interest. Why soft communication - such as story-telling and picture-painting - is an important device, and how to use it effectively. Saying it right. Speech and body language techniques make a lasting impression. Anticipating and overcoming the negatives. How to recognize disaster before it strikes, and handle it when it does.

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