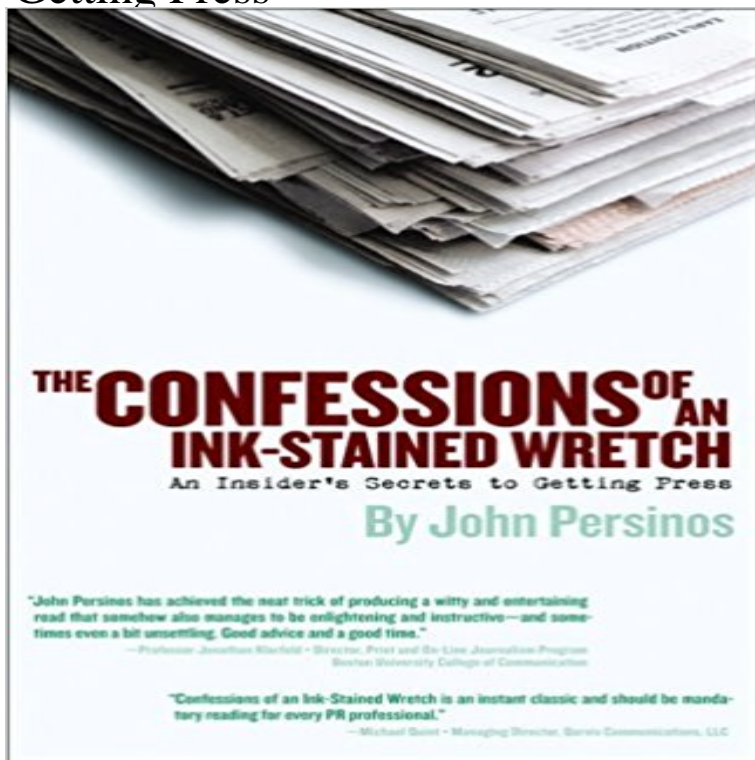


The Confessions of an Ink-Stained Wretch: An Insiders Secrets to Getting Press



From products to political candidates, every marketable item requires one thing: a great PR strategy. But even the best marketing campaign can fail if its not directed at the right targets. And in todays rapidly changing media world a mares nest of multinational media conglomerates figuring out those targets is a bewildering task. Written by a longtime journalistic insider, The Confessions of an Ink-Stained Wretch offers step-by-step advice on how to find and influence the media gatekeepers, whether in print, on line, or on the air. The book examines the daily reality of the press, warts and all. It shows how a newsroom is structured, who wields the real power, who decides what stories to run, and how to get an editors or reporters attention. Drawing on colorful anecdotes from his own career, the author demonstrates how to influence the tone of the coverage through effective interviews, press conferences, and other media events.

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