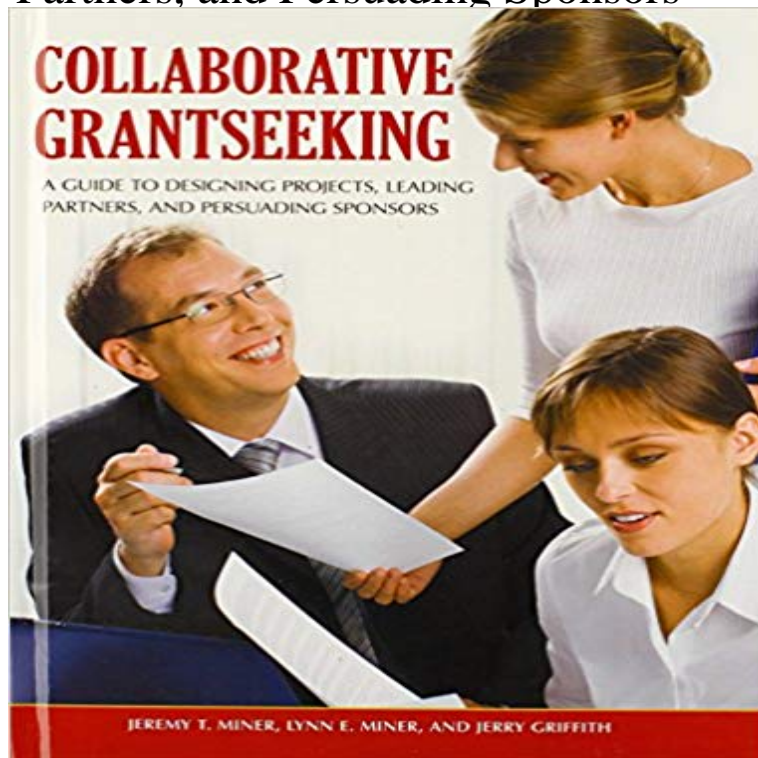


Collaborative Grantseeking: A Guide to Designing Projects, Leading Partners, and Persuading Sponsors



This book offers a detailed analysis of the strategies and methodologies of successful collaborative grant writing, as well as practical guidance on the interpersonal leadership requirements of managing grantseeking projects. Four samples of funded collaborative grants, complete with annotations and reviewers comments, provide a starting point for developing your own collaborative proposals. Includes a collection of 179 sample questionnaire items useful for generating a customized Collaboration Rating Form for your specific situation. Includes a comprehensive Meeting Evaluation form containing 15 points of attitudinal information from collaborators. A bibliography contains more than 70 significant books, journals, theses, websites, and other resources for grantseeking. A helpful index facilitates cross-referencing important subjects.

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